

Teledon Solutions Adds Engineering to Its Service Portfolio

Alpharetta, GA – Teledon Solutions, a leading provider of installation and testing services for the telecommunications industry, is pleased to announce the addition of equipment engineering to its suite of network deployment services. “Our customers told us they wanted to be able to turn to a single supplier for deployment services, so over the last few months we took the steps required to add engineering to our offering,” said Robert McDowell, president, Teledon Solutions.

Teledon Solutions can now provide the entire network deployment solution – from the initial site surveys and equipment engineering, through the network installation, test and turn-up. Due to the strong expertise of its engineers, Teledon Solutions is also able to provide “in-service” network reconfigurations as well as software and hardware upgrades. To date, the company has focused on optical networking solutions, including SONET and DWDM systems. As part of its growth curve, Teledon is widening its focus to include additional technologies.

“We have gotten great feedback from our customers. What they really value is our communications,” said Lewis Reid, vice president of operations. “Daily project updates, on top of our high quality workmanship and employee professionalism have really made a positive difference in their network deployments.” Project management, also provided by Teledon Solutions, is a key ingredient to ensure smooth project completion.

“As a relatively new company, we started with pretty small projects and grew quickly to take on much larger ones. Our processes were critical to this growth – once you have the right processes and controls in place, you can successfully complete just about anything,” added Reid.

Teledon Solutions, LLC was organized in 1999 because its founders saw a large need in the telecommunications industry for high quality, professionally delivered network deployment services. Current customers include telecommunication service providers such as Business Telecom Inc. (BTI), ICG Communications, Intermedia Communications, ITC^DeltaCom, and Knology Corporation. Additional customers include telecommunications equipment manufacturers.

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