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-- FOR IMMEDIATE RELEASE --

## **Teledon Solutions Expands Its Service Offering Into Network Switching**

Alpharetta, GA, September 27 -- Teledon Solutions, LLC, a leading provider of telecom engineering, installation and testing services for voice and data transport, access, and optical carrier networks, today announced they have added support for voice and data network switching to their services portfolio. The new service offering is being targeted at the rural Independent Operating Companies, regional Bell Operating Companies, CLECs, utilities, state and county government agencies, school systems and cable service providers.

Despite the economic woes being experienced in many corners of the telecom industry, Teledon Solutions' business has continued to grow – primarily as a result of the financial pain many telecom, data and cable service providers are experiencing right now. “As more voice, data and video service providers reduce their staffing levels in the face of declining revenues and profits, those same companies are having to rely more on outsourced service providers like Teledon Solutions in order to maintain, or even grow their networks”, said Robert McDowell, Teledon’s co-founder and CEO.

“Our customers have made it clear that they value our quality services, timely communications, and product expertise. Being able to work with a single vendor for all their deployment services is a very attractive proposition to most of these service providers, and Teledon Solutions has responded by adding the resources and skill-sets to enable us to provide this ‘one-stop-shop’ capability”, added McDowell.

“We’ve been extremely pleased with the engineering and implementation services Teledon Solutions have provided to Knology. Teledon continually strives to exceed our expectations and meet our deadlines,” said John Miller, Manager, Transmission Services and Transport Engineering for Knology, Inc. Miller added, “Because Knology provides a broadband offering of voice, data and cable television services, having a full-service partner like Teledon Solutions to work with is a real plus.”

As part of Teledon’s new telephone network switching systems services, the company is prepared to assist customers with software upgrades, switch maintenance, resource consolidation and re-configuration, system line-up and test, cutover services and GR-303 build-outs for combined voice & data services. In addition, the company has recently added a new staging and testing lab at its headquarters facility to further enhance its ability to handle the voice and data network switch equipment needs of its customers.

### **About Teledon Solutions**

Teledon Solutions, LLC, is a privately held telecom services company that offers voice, data and video service providers premiere quality engineering, installation and testing services. Established in April of 1999, Teledon was founded with the mission to provide professional, high quality network deployment services at highly competitive rates. Headquartered in the high-tech corridor of North Atlanta, Georgia, Teledon is led by an experienced team of telecom veterans from Nortel Networks, Siemens and Fujitsu. Teledon has already earned the repeat business of more than 25 major customers spanning North America, and has established formal partnerships with many of the industry’s leading equipment manufacturers.

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